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AUTHOR	Rhodes, Frank H. T., Ed.
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ABSTRACT

This book presents 11 case studies of effective partnership fundraising at various institutions of higher education. After a foreword by Peter McE. Buchanan and a preface and introduction by Frank H.T. Rhodes, chapters are: (1) Successful Fund Rising at a Large Private Research University: Cornell University (Frank H. T. Rhodes and Inge T. Reichenbach); (2) Successful Fund Raising at a Large Public Research University: the University of Michigan (James J. Duderstadt); (3) Successful Fund Raising at a Large Public University with a Foundation: The University of California, Los Angeles (Charles E. Young); (4) Successful Fund Raising at a Medium-Sized Public University with a Foundation: Rowan University (Philip A. Tumminia and Lori D. Marshall); (5) Successful Fund Raising at a Small Private Liberal Arts College: Pomona College (Peter W. Standley); (6) Successful Fund Raising at a Two-Year Community College with a Foundation: Northampton County Area Community College (Robert J. Kopecek and Susan K. Kubik); (7) Successful Fund Raising at a Women's College: Bryn Mawr College (Mary Patterson McPherson, Donna L. Wiley); (8) Successful Fund Raising at a University Serving Hispanics: The University of Texas-Pan American (Miguel A. Nevarez); (9) Successful Fund Raising at a Religious-Based College: Saint Anselm College (Rev. Jonathan DeFelice; John J. Reilly, Jr.; Paul A. Dowd); (10) Successful Fund Raising at a Historically Black University: Hampton University (William R. Harvey); and (11) Successful Fund Raising at an Independent School:

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Deerfield Academy (David G. Pond and Eric Widmer). (Contains 200 references.)
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